

ventis

Your trusted partner  
for Comprehensive Real  
Estate Insurance Solutions





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## Company Overview

Ventis is a Commercial and Residential property MGA, providing tailored solutions for a wide range of property profiles from individual property owners through to those with large and complex portfolios.

We specialise in portfolios characterised by a well-balanced risk distribution, enabling us to provide unparalleled support throughout the entire policy's lifespan.

### Prompt delivery – Excellence for the duration

We understand brokers' need for speed, accuracy, and efficiency to benefit both you and your customers. From day one, we deliver fast, accurate quotes and provide personalised service that extends beyond placing a policy, supporting you with claims, mid-term adjustments, and renewals throughout the policy's life.

This is underpinned by the advantage of long-term stability and capacity and experienced market professionals.

### Trading your way

We have one unified specialist Real Estate product, rather than a mid market and SME division.

This allows us to give you the choice on how you want to access us- traditionally via our mid market team or via e-trade using Acturis, all while benefitting from having access to empowered and experienced Real Estate Underwriters who can make fast and informed decisions.





## Our approach

**Our goal is to create a culture of quick accessibility, allowing our brokers to easily reach out and connect with a responsive team member right from their first call.**

## Service that actually matters

**Exceptional service is a commitment and a way of life for us.**

**We excel at nailing the fundamentals and staying future-focused while remembering who truly matters – our valued customers.**

## Reliable

No problem is too big or too small. We think ahead, adapt fast, and find smart ways to get things done. We break down barriers so you can move forward with confidence.

## Engaged

We offer a personal and ongoing connection to highly qualified decision-makers, along with flexible trading options that suit how you work today, whether directly or via the Acturis platform.

## Stable

5-year capacity commitment from our A- Rated Provider, Accelerant, affords Ventis long-term stability enabling us to offer sustainable solutions today, tomorrow, and for many years.

## Targeted

Servicing only a select broker panel, our exclusive focus on Commercial and Residential Real Estate, along with our undiluted £50 million capacity, surpasses the initial capabilities of many MGAs.

## Partnerships

We collaborate with the best in the business, McLarens and Cardinus, to craft something truly unique for brokers and clients.

## People

Led by a team with decades of specialist insurance expertise in Commercial and Residential Real Estate, our highly qualified team complements Ventis' value proposition.



## Products

**Ventis offers comprehensive coverage for a wide range of scenarios.**

### This coverage encompasses:

- Property Damage (Building and Contents)
- Loss of Rent including Alternative Accommodation
- Other Sections:-
  - Property Owners Liability
  - Employers' Liability
  - Legal Expenses (Optional)
  - Terrorism (Optional)

### Cover Extensions:

- The illegal cultivation of drugs
- Potential damage to landlords' contents
- Loss minimisation and prevention expenses
- Protection against malicious damage by residential tenants
- The privity of contract
- Subrogation against managing agents
- Archaeological costs
- Capital Additions
- Diminution in Value
- Environmental Cover
- Coverage for Anticipated rent
- Protection against Loss of Attraction

## Our Appetite

We look for underwriting opportunities where our insight translates into strategic advantage.

### What we insure

- We insure the majority of Property types
- Short term unoccupied
- Can Accept:
  - Offices
  - Warehouses
  - Manufacturers
  - Retail
  - Cafes / Sandwich Bars
  - Health Clubs / Gyms
  - Hotels
  - Public Houses / Wine Bars
  - Restaurants
  - Block of flats
  - Portfolio of houses

### Out of appetite

- Abattoirs
- Burger Vans
- Caravan Sites
- Churches
- Country Mansions
- Fireworks Manufacturers
- Funfairs
- Operational Farms
- Operational Mills
- Quarries
- Food Manufacturers
- Schools
- Zoos



## Real Brokers. Real Talk.

“Working with Ventis has been incredibly refreshing, thanks to their proactive attitude, flexibility, and willingness to do business. It's great to partner with a stakeholder who closely shares your trading values and is committed to working only with those whose values align.”

Ross Catchpole,  
Associate Director, Chambers & Newman

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“We have found Ventis to be a flexible partner, bringing a breath of fresh air to the way business is conducted. They have good response times and are willing to support and meet our specific needs where possible.”

Ross Fentiman,  
Senior Vice President, Lockton UK.

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“Working with the Ventis team has allowed us to compete on a range of property risks, offering our clients comprehensive, competitive cover. The team are commercial in their underwriting approach, ensuring they consider each risk on its own merit and are prepared to work with us, especially when competing on new business, to ensure a good outcome overall.”

Himesh Patel, Director,  
Mantra Insurance

“I have found Gareth, Rob, and Zoe at Ventis great at every aspect of their offering. Their approach to underwriting and their customer service makes them very easy to deal with, which is what you need as a broker. They respond quickly to queries and work together with us to resolve any issues. We are confident in Ventis' ability to continue delivering both value for money and service and we look forward to working with them for many years to come.”

Marcia Berry Cert CII,  
Director, Albanwise Insurance Services

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“Working with Ventis has really helped accelerate our growth. They work with us to develop creative solutions for our clients and brokers; this is underpinned by the service they provide, which means they stand out from their competitors.”

James Watkin,  
CEO, MGA - The Broker



## The Ventis Team



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## About Ventis

# Ventis is supported by Mission Underwriters, with long-term capacity from Accelerant Insurance Europe.

Mission Underwriters is supporting Ventis by providing finance, technology, marketing, and regulatory support required to grow a successful specialist insurance MGA.

Accelerant was founded in 2018 by a group of longtime insurance industry executives with a vision to rebuild the way risk is exchanged in order to work better for underwriters and insureds alike.

Today, Accelerant specialises in serving a carefully selected and managed network of managing general underwriters and program administrator Members and is rebuilding the way that underwriters share and exchange risk to improve outcomes for everyone.

If you have any queries,  
feel free to get in touch  
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